



# HEITECH PADU BERHAD Company No: 310628-D

## UNAUDITED RESULTS FOR THE FINANCIAL PERIOD SEPTEMBER 30, 2008

#### **Notes To The Financial Statements**

#### 1. BASIS OF PREPARATION

The interim financial statements have been prepared under the historical cost convention. The interim financial statements are unaudited and have been prepared in accordance with the requirements of FRS 134: Interim Financial Reporting and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial statements should be read in conjunction with the audited financial statements for the year ended 31 December 2007. These explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the year ended 31 December 2007.

#### 2. CHANGES IN ACCOUNTING POLICIES

The significant accounting policies adopted are consistent with those of the audited financial statements for the year ended 31 December 2007.

### 3. STATUS ON QUALIFIED FINANCIAL STATEMENT

Not applicable.

#### 4. SEASONAL OR CYCLICAL FACTORS

The principal business operations of the Group are not significantly affected by seasonality or cyclical factors.

#### 5. UNUSUAL ITEMS

Other than disclosed in the financial statement, there were no unusual items affecting the financial statement for the financial period under review.

#### 6. CHANGES IN ESTIMATES

There were no significant changes in estimates that materially affect the financial statements for the financial period under review.



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# 7. DEBTS AND EQUITY SECURITIES

There were no repayment and issuance of debt securities, share buy-backs, share cancellation, share held as treasury shares and resale of treasury shares for the financial period under review.

### 8. DIVIDENDS PAID

During the last Annual General Meeting, the shareholders have approved a final dividend in respect of the financial year ended 31 December 2007, of 7% less 26% taxation on 100,011,500 ordinary shares, amounting to a dividend payable of RM5,180,596 (RM5.18 sen per ordinary share). The dividend was paid on August 8, 2008.

No other dividend in respect of current financial period was paid out in the financial period under review.

#### 9. SEGMENTAL REPORTING

The segmental reporting is disclosed separately for the bulk mailing outsourcing contribution and television content services. The segmental reporting by business segment is reflected below:

As at 30 September 2008	IT related products and services	Bulk mailing outsourcing services	Content	Consolidation Adjustments	Consolidated
REVENUE					
Group total	260,529	31,132	13,762	(1,339)	304,084
Inter-segment sales	-	-	-	-	
External	260,529	31,132	13,762	(1,339)	304,084
RESULT Profit for the	5.100	1.000	1.650	1.040	10.002
period	5,199	1,992	1,652	1,240	10,083



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# 10. VALUATION OF PROPERTY, PLANT & EQUIPMENT

There was no valuation of property, plant and equipment as reported in the annual financial statement for the financial period ended September 30, 2008.

## 11. SUBSEQUENT EVENT

There were no material events subsequent to the financial period under review.

#### 12. CHANGES IN THE COMPOSITION OF THE GROUP

There were no material changes to the composition of the Group in the current financial period under review.

#### 13. CAPITAL COMMITMENT

The amount of commitments for purchase of property, plant & equipment not provided for in the interim financial statements as at September 30, 2008 is as follows:

	Unaudited Financial Period 30/9/08 RM'000
Approved and contracted for	8,136
Approved but not contracted for	16,751

#### 14. CONTINGENT LIABILITIES

There were no contingent liabilities for the Group as at November 20, 2008 being the latest practicable date, which is not earlier than seven days from the date of issuance of this quarterly announcement.

#### 15. REVIEW OF PERFORMANCE

The Group has recorded a revenue of RM304,084,000 for the financial period ended September 30, 2008, an increase of RM31,136,000 or 11% relative to the previous financial period ended September 30, 2007. The increase in revenue was mainly attributable to trading of hardware and software from the system integration business and infrastructure project implementation services for the current financial period.



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The Group recorded profit before taxation of RM12,866,000 for the financial period ended September 30, 2008, a decrease of RM 1,306,000 or 11% relative to the financial period ended September 30, 2007. The decrease was mainly due to once-off relocation cost to a new data centre operation and its official launching cost during the period.

The Group further recorded a net profit attributable to shareholders of RM10,084,000 for the financial period ended September 30, 2008. This represents a decrease of RM 100,000 or 1% relative to the previous financial period ended September 30, 2007 as a result of decrease in profit before taxation as mentioned above.

### 16. COMPARISON WITH PRECEDING QUARTER'S RESULTS

In comparison with the preceding quarter (quarter ended June 30, 2008), there was a decrease in consolidated revenue of 15% from RM112,544,000 to RM95,830,000. Due to the decline in the revenue, profit before taxation also recorded a decrease of 49% from RM4,491,000 to RM 2,301,000 in the current quarter (quarter ended September 30,2008). The higher variance in profit before taxation was mainly due the lower gross profit margin recorded during the quarter.

Consequently, due to the above, net profit attributable to shareholders of the Group has decreased from RM 3,399,000 in the preceding quarter to RM1,300,000 in the current quarter.

### 17. PROSPECTS IN THE CURRENT FINANCIAL YEAR

The Group expects to remain profitable in the current financial year.

## 18. VARIANCE ON FORECAST PROFIT

Not Applicable.



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## 19. TAXATION

The taxation of the Group for the financial period under review was as follows:-

	Current	Accumulated Current Year	
	Quarter		
	30/9/2008	30/9/2008	
	RM'000	RM'000	
Current Taxation	999	2,782	

### 20. PROFIT ON SALE OF INVESTMENT

There were no profits on sale of investment and/or investment properties for the financial period under review.

## 21. QUOTED SECURITIES

There were no acquisitions or disposal of quoted securities for the financial period under review.

#### 22. CORPORATE DEVELOPMENTS

There were no corporate developments during the financial period under review.

## 23. GROUP BORROWINGS AND DEBT SECURITIES

As at September 30, 2008, the Group has the following borrowings which are denominated in Ringgit Malaysia from a local financial institution:-

Secured:	Total <u>RM'000</u>
Short Term Borrowings	
Hire Purchase Creditor due within 12 months	254
Other short term borrowings due within 12 months	43,142
	43,396
Long Term Borrowings	
Hire Purchase Creditor due after 12 months	3,239
Other long term borrowings due after 12 months	69,265
	72,504
Total	115,900



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### 24. OFF BALANCE SHEET FINANCIAL INSTRUMENT

The Group does not have any financial instruments with off balance sheet risk as at November 20 2008, being the latest practicable date, which is not earlier than seven days from the date of issuance of this quarterly announcement.

#### 25. MATERIAL LITIGATION

The Group is not engaged in any material litigation, claims or arbitration either as plaintiff or defendant as at November 20, 2008, being the latest practicable date, which is not earlier than seven days from the date of issuance of this quarterly announcement.

#### 26. PROPOSED DIVIDEND

There are no dividends proposed in respect of the current financial year during the financial period under review.

### 27. EARNINGS PER SHARE

	Current Quarter <u>30/9/2008</u>	Accumulated Current Year 30/9/2008
<u>a) Basic</u> Net profit attributable to ordinary equity holders of the parent company (RM'000)	1,301	10,084
Number of ordinary shares issued at beginning of the year	100,011,500	100,011,500
Weighted average number of ordinary shares in issue	100,011,500	100,011,500
Basic earnings per share (sen)	1.27	9.51



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## 28. SIGNIFICANT EVENTS

- i. On 18 September 2008, the Company has accepted the Letter of Award for the Continuation of Contract for Maintenance of Jabatan Pengangkutan Jalan's (Road Transportation Department) Computer Systems.
- ii. On 7 November 2008, the Company has accepted the Letter of Award for the Continuance of the Contract for the Maintenance of Application System for Travel Documentation and Immigration Control System for Jabatan Imigresen Malaysia ("IMM").

By Order of the Board

KHAERUDDIN BIN SUDHARMIN (LS007037) NORISWADI BIN HAJI ISMAIL (LS0008892) Secretary